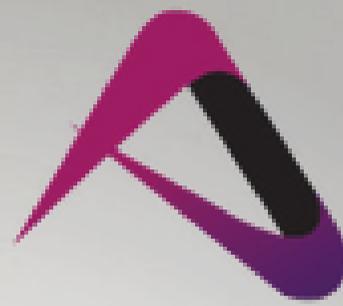


MANAGED PRINT SOLUTIONS



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Printing is often a pain point within a businesses IT infrastructure. With thousands of choices available it's hard to know what the best options are for your business. We are proud to announce that we can now offer a fully managed printing solution on terms tailored to fit seamlessly into your existing workflows and IT setup.

We have solutions available from small desktop printers through to large A3/A4 workhorses and everything in between. All available through industry unique funding solutions and maintenance terms with unrivalled support.



Products Available

We work hard to ensure that the product we propose to you is fit for purpose and will last for years to come. We will conduct a full qualification of your existing print set up and strive to understand current pain points to ensure our solution not only saves you money, but the most valuable commodity of all - time.

We can supply you with anything from small mono only desktop printers through to large A3/A4 freestanding colour copiers and everything in between.

There's no requirement too large or too small so no matter your needs, we have the solution for your business.



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Funding Solutions



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Currently leasing your printing equipment? That might not be the best way forward...

Leasing printing equipment often results in the customer paying well over the odds with nothing to show for it at the end of the agreement. Some businesses insist on leasing their printing equipment - which is fine! However as an ethical supplier we feel it's paramount that you enter a lease with your eyes wide open. Which is why every proposal we produce features a detailed explanation of how a lease is calculated and exactly what you're paying for, including any admin fees, insurance policies and interest commonly hidden by many managed print providers.

We offer a cost effective alternative to leasing, giving you full control of your printing fleet for many years to come. Simply speak with the team to discover what we can do for you!



Maintenance & Support

Two of the most important factors to consider when you purchase or lease a piece of office equipment are:

- What happens when it goes wrong?
- What is or isn't included?

Our Service and Maintenance agreement cuts through these questions with this simple statement: 'Everything is included except for the paper you print on, staples (where applicable) and the electricity you use'.

What's included:

- All Callouts
- All Parts
- All Repairs
- All Consumables (Toners including Colours*, Drums*, Ink Sticks*, Maintenance kits*, Fuser Kits*, Waste Toner Containers*) - *where applicable for your device and machine build.
- All Service & Support

Could we make it simpler? We think not!



TOSHIBA

xerox™

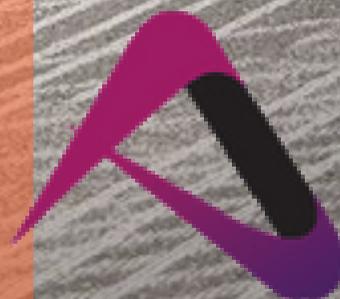
Print Audit

Fed Up With Paying For Extortionate Toner Cartridges?

Many businesses tend to only look at the cost of the equipment when shopping in this market, which can be a very costly mistake. Retailers such as 'PrinterLand' load their products with razor thin margins to stay competitive and at first glance these products often look a more cost effective solution. That is until you begin to calculate what the device will cost to run over the period the client will keep the machine - **the total cost of ownership.**

Toner cartridges and consumables are extortionate. If you use smaller desktop devices and spend any more than £50 per month on consumables, our managed print solution could save you as much as 85% on running costs.

Get in touch with the team to arrange a consultative, no obligation **print audit**, whereby we can assess your current situation using real life facts and figures to explain where improvements and cost savings can be made. Many had no idea how much they were spending on printing consumables and have saved *thousands* with our solution!



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Apps & Software



Apps have become imperative to almost everything we do. Revolutionizing the world of business and education and making everyday tasks quicker and simpler than ever before.

But did you know that apps have changed the way businesses use their printing equipment?

As office technology has evolved so have printing devices. Not just mobile printing but being able to print from and scan directly to the cloud has made digitizing documents and existing workflows seamless.

Many of our print solutions come with intuitive applications and software solutions built in and additional bespoke apps available. We strive to understand your workflows and help implement software to streamline your business processes.



Data Security

Security is a top priority for us, and we know it is for your business too.

Businesses around the globe have invested in security software to protect their computers and networks, but few are aware of the threat to security their printing devices pose.

Modern commercial printing devices have hard drives and network connectivity. They are just as vulnerable to data theft as anything in your businesses IT infrastructure and are often overlooked.

Our print solutions are fully protected by class leading data security products.

We worry about it, so you don't have to.



Industry Information

Tied in to a lengthy service agreement? That's really not in your best interest.

We've seen far too many clients tie themselves in to lengthy copier service agreements with dubious clauses in the small print. Which is why our print solutions are offered on short term rolling contracts. Giving you full flexibility and keeping you safe in the knowledge you're not going to be caught by any nasty surprises!

Look Out For The Tricks!

Sadly, the managed print industry has a reputation for unethical terms and hidden clauses. Often suppliers will make a price look very attractive on paper, only for the customer to be caught out down the line by the small print of the contract . Just remember that in this market, if something looks too good to be true, it probably is. We are always happy to analyse any existing contracts you may have or are looking to sign to establish if you're being caught out!

Contact Us



Looking to add to or replace your existing printing devices? Or simply looking to save money?

Contact our friendly and knowledgeable team to discuss what we can do take help you take back control and change the way you think about print.



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